## **ACE EDUCATION SESSION DETAILS – THREE SESSIONS**

## Friday, October 13<sup>th</sup> - 9:00 am to 12:20 pm Ribbon Cutting - 12:25 pm



SESSION ONE: 9:00 am - 9:50 am Federal Industry Legislative Update

Presenters: NAMA: Robert Jackson, Dir. Govt. Affairs; Michael Hogg, Mgr. State Affairs

Robert will present an update on the convenience services industry and the impacts of pending and passed Federal, State and Local legislation and regulations. You will also get a high-level overview of the political landscape across the country from state houses to the White House and review NAMA's recent legislative successes and some of the upcoming challenges that the industry will face during the next legislative sessions.

SESSION TWO: 10:00 am - 11:00 am

The Snacking Culture: Three Square Meals to "On the Go" Snacking

Presenter: Jessi Moffitt, Canteen

In this session, we will take a deeper look at how generational differences and values are changing the snacking industry. Consumer demands have changed: from global flavor exploration to smaller portions – the way people eat is changing. Walk away with some insights into emerging consumer demographics and how our industry can respond and lead in the retail space.

**SESSION THREE: 11:10 am – 12:20 pm** 

Technology A to Z – Panel Discussion Filling the Gap Between Open Markets and Locked Vendors

Panel of Presenters: Jim Chico – U-Select-It; Ryan McWhirter - 365 Retail Markets and Victoria Condron – Amazon, Just Walk Out, Global Strategy

Self-service retail has become ubiquitous throughout our society, and for good reason. Whether you're rushing through an airport to grab a coffee, or buying a snack in the workplace between meetings, modern self-service solutions are rising to the challenge. Learn how you can leverage these self-service solutions and surpass customer expectations at the same time.

**U-Select It**: In today's fast-paced world, self-service retail has gained widespread popularity due to its efficiency and convenience. Today you will learn about a unique blend of controlled and self-service shopping experiences. This approach places a premium on consumer empowerment and security. Consumers can have the freedom to shop at their own pace and explore products enhancing the overall shopping experience. While offering self-service convenience, this solution doesn't compromise on security which is crucial for operators, as it helps prevents product theft. This innovative hybrid approach can be utilized at almost any location and represents a significant evolution in self-service retail, providing customers with convenience and empowerment while maintaining the security

**365 Retail Markets:** You will learn of many self-service retail solutions for the modern day workplace. What was once a single kiosk option has evolved into an array of different form factors each with their own differentiators. So which one is right for your next opportunity? Join Ryan McWhirter from 365 Retail Markets who will explain the key things to consider on your next pitch.

**Amazon – Just Walk Out:** Smart solutions are reshaping retail with by driving improved operational efficiency. bridging the labor gap, and providing seamless shopper experiences. Discover how Amazon's Just Walk Out technology is pioneering this transformative journey

Sponsors: U-Select-It & 365 Retails Markets